

# AR OPTIMIZATION ASSESSMENT

## OVERVIEW

Aligned to the Boost P.A.R.T.S. framework (Pricing, Automation, Reporting, Timing, and Security), this assessment can help your AR team identify gaps in your B2B payment processes that may be driving unnecessary cost, delay or risk.

P	PRICING
	Do we understand the true all-in cost of getting paid for each payment type we accept?
	Are payment-related costs visible and actively reviewed, not hidden across systems or statements?
	Do we understand how data completeness or qualification requirements affect our acceptance costs?
	Are soft costs, such as manual work and exceptions, considered part of the total cost of getting paid?
	Does our current payment mix support or undermines our working capital goals?

A	AUTOMATION
	On average, how long does it take for a payment to move from receipt to reconciled in our system?
	How many manual touchpoints are required to post and reconcile a typical payment?
	Does the level of effort to accept a payment vary by payment type, customer or format?
	Could time currently spent on manual handling be redirected toward more value-add initiatives?
	Are we confident our AR team can scale as volumes grow?



## LET'S GET STARTED

Learn how leading organizations are creating more streamlined, efficient and predictable AR processes at [boostb2b.com/afp-supplier](https://boostb2b.com/afp-supplier).

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<b>R</b>	<b>REPORTING</b>
	Can we easily see where payments are in our process, from receipt through posting?
	Are payment and remittance data consistently complete at intake, rather than corrected later?
	Do incomplete or inconsistent data submissions create downstream manual work or delays?
	Are payment analytics actively used to identify patterns and inform AR and cash flow decisions?
	Is reporting centralized and consistent, or fragmented across tools and teams?

<b>T</b>	<b>TIMING</b>
	Are late payments a recurring issue for our team?
	How much time does our AR team spend each month chasing payments or resolving delays?
	How do the different payment methods we accept impact payment timing, settlement and posting?
	Are late payments creating friction or strain in our relationships with customers?
	Do we offer any early-pay or on-time payment incentives that encourage faster payment?

<b>S</b>	<b>SECURITY</b>
	Do our current processes include unnecessary exposure to sensitive payment data?
	Have we evaluated the security, compliance and fraud risk across our different payment methods?
	How resilient is our payment setup to changes in regulations, fraud risk or market conditions?
	What security measures are in place to help ensure data security and compliance?
	Are we prepared to adapt as payment and compliance requirements evolve?



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